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SEEDING
THE FUTURE
SINCE 1856



Manager (m/f) Strategic Business Development

We are seeking to recruit at the earliest possibility & on a full-time permanent basis a Manager Strategic Business Development (m/f) within the department “R&D – Business Development Technology” in Einbeck, Germany or St. Louis, USA. You will report to the Head R&D Business Development Technology.

Your tasks:

- Identify, evaluate & drive the pursuit of novel, disruptive technology trends & associated business opportunities that are of relevance for KWS to achieve its strategic, mid – long research & business goals
- Co-lead & support the implementation & further development of KWS’ Innovation Platforms & Venture Capital based Access-to-Technology programs
- Co-lead & support the performance & implementation of Special Strategic Projects at the interfaces of R&D, Business & Corporate Strategy
- Establish & maintain robust working relationships with key stakeholders

Your profile:

- University degree in biological or agricultural sciences with industry experience & global network in plant breeding, plant biotechnology, agronomy & related disciplines in the agricultural industry
- Experienced negotiator with strong knowledge in complex deal-making & decision-making processes.
- Team player with the ability to lead multi-disciplinary & multi-cultural teams, to motivate virtual team members & to coordinate with internal & external stakeholders across hierarchy levels
- Excellent analytical, presentation & communication skills. Proficiency in English
- Independent, pro-active & goal-oriented entrepreneur with structured & flexible approach of assignments

Interested?

Then please send your detailed job application quoting the job posting number, to jobs@kws.com

Job posting number:
707-B

Address:

KWS Services Deutschland GmbH
Human Resources, Christin Günther
P.O. 1463, 37555 Einbeck; Germany
Tel.: +49 5561 311-1741

About KWS:

KWS is one of the world’s leading plant breeding companies. With the tradition of family ownership, KWS has operated independently for some 160 years. It focuses on plant breeding and the production and sale of seed for corn, sugar beet, cereals, rapeseed and sunflowers. KWS uses leading-edge plant breeding methods. 4.950 employees represent KWS in more than 70 countries. For further information please visit www.kws.com/career