

**Draft programme  
Site Visit Imperial College London  
Monday 31 March 2014**

<b>Time</b>	<b>Event</b>	<b>Location</b>	<b>Speaker</b>
<b>8.30</b>	<b>Arrival, and coffee</b>		
8.50	Welcome	Imperial Innovations Incubator	Jeff Skinner
9.00	Enterprise overview for Imperial College <ul style="list-style-type: none"> <li>Imperial's mission and brief history/ethos</li> <li>An overview of all enterprise and business functions at Imperial</li> <li>Imperial West and vision for the future</li> </ul>		Simon Hepworth
9.30	Corporate Partnerships at Imperial, deeper dive <ul style="list-style-type: none"> <li>Organisational structure, history, evolution, future direction</li> </ul>		Simon Hepworth
<b>10.15</b>	<b>Coffee</b>		
10.30	Imperial Consultants, deeper dive <ul style="list-style-type: none"> <li>Organisational structure, history, evolution, future direction</li> </ul>	Imperial Innovations Incubator	Paul Docx
11.30	Tour of Imperial Innovations Incubator		Graham Hewson
<b>12.00</b>	<b>Lunch</b>		
12.45	Introduction to Imperial Innovations	Boardroom, Imperial Innovations, 52 Princes Gate	Russ Cummings, CEO
<b>13.00</b>	<b>Return to Incubator</b>		
13.10	Imperial Innovations Group PLC: the journey so far <ul style="list-style-type: none"> <li>Organisational structure and current status</li> <li>Phase 1: Evolution from small TTO to UCSF to Fleming Family deal</li> <li>Phase 2: Private placement and flotation</li> <li>Phase 3: £140m raise and expansion of remit to four universities</li> </ul>	Imperial Innovations Incubator	Tony Hickson
13.30	Technology Transfer at Imperial Innovations, deeper dive <ul style="list-style-type: none"> <li>Our approach to Tech transfer, organizational chart, working with Imperial, rewards schemes, due diligence, post-deal, incentives</li> </ul>		
14.30	Venture capital and investment activities: <ul style="list-style-type: none"> <li>Organisational chart, different types of spin-out (Accelerated, Organic and Enable)</li> <li>Investment criteria, activities and spin-out formation support</li> <li>Access to funding (PoC, Balance sheet investments, external funds, co-investment, working with angels etc.)</li> <li>Incentives</li> <li>Working with other universities</li> </ul>		Govind Pindoria
<b>15.15</b>	<b>Coffee</b>		
15.30	Student enterprise at Imperial: the next big thing? <ul style="list-style-type: none"> <li>Towards an integrated Enterprising &amp; Entrepreneurial Eco-System</li> <li>Bringing together unique capabilities in innovation, entrepreneurship and design</li> </ul>	Imperial Innovations Incubator	Bruno Cotta and Mark Hammond
16.30	General wrap up and any final questions		Tony Hickson